



**Sooper**  
credit union

**BETTER,**  
BY EVERY ACCOUNT™

**2017 >> ANNUAL REPORT**

MISSION STATEMENT >> To improve our communities' quality of life by enhancing our members' financial well-being.

# REPORT OF THE BOARD & PRESIDENT

Dear Members,

Sooper Credit Union (SCU) exists as a not-for-profit financial cooperative for you, our members, not the financial well-being of stockholders. Providing value to our members and the communities we serve is at the forefront of everything we do. Earnings are returned to members in the form of lower rates on loans, higher rates on deposits, lower and fewer fees, and ongoing investments in services, technology and security to bring even more value. We are committed to your financial success and are happy to report that 2017 was another year of solid, managed growth.

The most important measurement of a credit union's soundness is the net worth ratio. Sooper Credit Union is well capitalized and achieved a very high ratio of 11%, which far exceeds the 7% required ratio of federal and state examiners. Also, of note, is the record level reached for net income, \$2.42 million. Members saved a lot of money with low loan rates, and as a result, loans at your credit union grew a remarkable 16.99%. Assets grew by 5.82% to over \$360 million and deposits grew by 3.71% to over \$310 million.

In 2017, SCU improved convenience with the addition of electronic signatures, online payments via a credit card, and CardNav, a system that allows you to put controls in place and manage how, when and where your cards are used. A computer system enhancement was also performed, which provided members with better access and more security. In addition, some back-office functions were centralized, helping free up the time of branch employees so they could in turn spend more time with members.

Financial education and community outreach continued to be an area of emphasis in 2017. Budget and credit classes were taught with many of our community partners, including Regis University, Arrupe Jesuit High School and the Porter-Billups Leadership Academy. Giving back to and supporting the communities we serve is why the SCU Community Foundation was established in 2009. Since its inception, \$89,000 in scholarships have been given, \$46,391 have been donated and \$33,775 in sponsorships have been provided. In 2017, the Foundation granted \$10,000 in scholarships, donated \$3,283 and provided \$6,575 in sponsorships for local events and organizations.

The Board and Management are proud to be able to combine great service, value and committed community involvement to make a difference in the lives of our members and the communities we serve. We will continue to operate your credit union safely, making sound decisions that are rooted by the needs of the membership. Thank you for continuing to choose Sooper Credit Union. It's an honor to serve you.

Sincerely,



A handwritten signature in black ink that reads "Dan Kester".

DAN KESTER | PRESIDENT/CEO



A handwritten signature in black ink that reads "Donetta Davidson".

DONETTA DAVIDSON | BOARD OF DIRECTORS, CHAIR

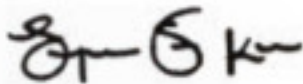
# REPORT OF THE SUPERVISORY COMMITTEE

The sole responsibility of the Sooper Credit Union Supervisory Committee is to ensure that the credit union remains financially stable throughout the year. We are charged with the responsibility of assuring members that the credit union is being managed in a reliable manner.

The committee hired an independent CPA firm to perform the annual supervisory audit. CliftonLarsonAllen, LLP, a certified public accounting firm, conducted the audit as of September 30, 2017, and noted that the results of Sooper Credit Union's operations and cash flows were in conformity with generally accepted accounting principles. The audit further stated that the financial statements presented fairly, in all material aspects, the financial position of Sooper Credit Union.

Additionally, internal audits were conducted each month during 2017 by Holben Hay Lake Balzer. The Colorado Division of Financial Services examined Sooper Credit Union as of December 31, 2017. This examination determined that the capital, asset quality, management, earnings, liquidity and sensitivity to market risk of Sooper Credit Union pose no material risk to members.

The Supervisory Committee would like to take this opportunity to thank the board, management and staff of Sooper Credit Union for contributing to the stability and soundness of the credit union throughout 2017. In our opinion, the financial statements presented in this annual report accurately represent the financial condition of Sooper Credit Union as of December 31, 2017.



LYNN SIERRAS-KRONE | SUPERVISORY COMMITTEE, CHAIR

FINANCIAL HIGHLIGHTS	2016	2017	Growth
Total Assets	340,517,000	360,333,000	5.82%
Gross Loans	239,199,000	279,829,000	16.99%
Total Shares	299,866,000	310,980,000	3.71%
Equity	36,885,000	39,161,000	6.17%

## BOARD MEMBERS

Donetta Davidson, Chair

Dan Bigandt, Vice Chair

Tony Daymil, Treasurer

John Bodnar, Secretary

Sonia Adame, Director

Bob Bruhn, Director

Tony Dilorio, Director

Flossie O'Leary, Director

Adam Williamson, Director

Dale Rutt, Director Emeritus

## SUPERVISORY COMMITTEE

Lynn Sierras-Krone, Chair

Don Blea, Vice Chair

Justin Hollon, Secretary

John Bodnar, Member

Preston Branaugh, Member

Rich Seymour, Member

## BALANCE SHEET

### 2017

### 2016

#### Assets:

Cash	10,307,000	31,462,000
Investments	50,577,000	52,097,000
Loans to Members	279,829,000	239,199,000
Allowance for Loan Losses	(2,855,000)	(2,429,000)
Fixed Assets (Net)	11,280,000	11,589,000
Other Assets	11,195,000	8,599,000
<b>TOTAL ASSETS</b>	<b>360,333,000</b>	<b>340,517,000</b>

#### Liabilities & Equity:

Share Accounts	106,655,000	96,403,000
Checking Accounts	70,339,000	68,599,000
Money Market Accounts	67,732,000	67,513,000
Member Certificates	49,168,000	52,349,000
Business Accounts	17,086,000	15,002,000
Other Liabilities	10,192,000	3,766,000
<b>TOTAL LIABILITIES</b>	<b>321,172,000</b>	<b>303,632,000</b>

Regular Reserves	6,234,000	6,234,000
Undivided Earnings	30,969,000	30,528,000
Unrealized Gain/(Loss) on AFS Securities	(462,000)	(318,000)
Net Income/(Loss)	2,420,000	441,000
<b>TOTAL EQUITY</b>	<b>39,161,000</b>	<b>36,885,000</b>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>360,333,000</b>	<b>340,517,000</b>

## INCOME STATEMENT

### 2017

### 2016

#### Income:

Loan Interest Income	12,301,000	11,099,000
Investment Income	1,271,000	1,197,000
Other Income	4,730,000	4,789,000
<b>TOTAL INCOME</b>	<b>18,302,000</b>	<b>17,085,000</b>

#### Expenses:

Dividends & Interest Paid	1,117,000	1,136,000
Operating Expenses	12,911,000	12,828,000
Provision for Loan Losses	2,342,000	2,777,000
Non Operating (Income)/Losses	(488,000)	(97,000)
<b>TOTAL EXPENSES</b>	<b>15,882,000</b>	<b>16,644,000</b>
<b>NET INCOME</b>	<b>2,420,000</b>	<b>441,000</b>

**Sooper**  
credit union

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